



**2018-2019 Tuition Schedule  
& Program Highlights**

# SUNSHINE DAY CAMP

## Quality care...at an affordable price

At Sunshine, we're committed to quality care at an affordable price. We're more than just ordinary child care, and we know you'll see that as soon as you step into one of our buildings. Still, our price point is very competitive with other child care centers in Santa Clarita Valley—and in most cases, much more affordable. Here are just a few of the things we do to ensure the Sunshine program is the best child care in Santa Clarita:

- **Quality Staff**-It starts with great staff, and we have some of the best around! They are all well trained, undergo extensive background checks, and receive specific training in supervision, safety, and other on-the-job topics. We also offer competitive pay and benefits so that we can keep them longer.
- **Low Child to Staff Ratios**-The industry standard for school age programs is 14 children to 1 staff. Sunshine consistently stays around 10 children to 1 staff.
- **Warm, Welcoming Facilities**-Our buildings are well-maintained to ensure they are clean and safe.
- **Curriculum**-We spend a great deal of time researching and planning activities and programs for the children and families we serve. We are consistently evolving and trying new and exciting ideas.

While we do all this, we still fall lower in cost than most every private child care company in Santa Clarita. Below, you will find a breakdown and cost comparison with many of the well-known child care companies in Santa Clarita. This comparison was done using 1<sup>st</sup>-6<sup>th</sup> grade tuitions rates for the 2017-2018 school year.

### Comparing Our Tuition Pricing (Based on 2017-2018 School Year)

Company	Rate	Includes/Excludes	Notes
Sunshine Day Camp	\$460 month	<ul style="list-style-type: none"> <li>• Includes no school days AND breaks</li> <li>• Summer Camp (2018)-\$180 per week</li> </ul>	10% Sibling Discount Registration Fee: \$100 annually, per child
Tutor Time (Stevenson Ranch)	\$498 month (tuition is charged weekly at \$136)	<ul style="list-style-type: none"> <li>• Includes no school days</li> <li>• Breaks NOT included (winter, spring, etc.)</li> <li>• \$209 full week of break, includes lunch (winter, spring, etc.)</li> </ul>	Registration Fee: \$135 per child
Ekata (Valencia)	\$598 month	N/A	Registration Fee: ?
Lighthouse (Stevenson Ranch)	\$450 month- <i>School Days Only</i>	<ul style="list-style-type: none"> <li>• Afterschool, school days <b>only</b></li> <li>• Breaks and No School Days <b>NOT</b> included</li> <li>• \$75 no school day charge, per day</li> <li>• \$250 full week of break (winter, spring, etc.)</li> </ul>	Closes at 6pm, snack not included Registration Fee: ?
Sand Castles	\$470 month	<ul style="list-style-type: none"> <li>• Includes no school days AND breaks</li> <li>• Summer Camp is \$195 per week</li> </ul>	5% sibling discount Registration Fee: \$75 annually, per child
Kindercare (Canyon Country)	\$169 per week or \$608 month (based on 36 weeks of school)	<ul style="list-style-type: none"> <li>• Includes No school days</li> <li>• Breaks NOT Included (winter, spring, etc.)</li> <li>• \$249 full week of break (winter, spring, etc.)</li> </ul>	10% sibling discount Registration Fee: \$125 per child
Tutor Time (Canyon Country)	\$141 per week or \$507 month (based on 36 weeks of school)	<ul style="list-style-type: none"> <li>• Includes no school days</li> <li>• Breaks NOT included (winter, spring, etc.)</li> <li>• \$209 full week of break, includes lunch (winter, spring, etc.)</li> </ul>	Registration Fee: \$135 per child



## What's New For the 2018-2019 School Year?

We are so excited for the upcoming 2018-2019 school year! We have many exciting features and additions coming to our program. Here are a few of the highlights:

- **Annual Registration Fee Reduction**-Beginning the 2018-2019 school year, our annual registration fee of \$100 per child will be lowered to \$25 per child for continuing families that re-enroll.
- **New Customizable Tuition Packages**-Beginning the 2018-2019 school year, we will offer 2 tuition packages that can be more customized to your family's needs. One, called our **School Day Only Package** is designed for those that only need care when school is in session. Families on this package do not have *Breaks* (fall/winter/spring) included. Thus, tuition is much cheaper each month. Our second tuition option is the **Level Pay Package**. This package resembles our more traditional tuition schedule and includes all *Breaks* (fall/winter/spring). As a new feature, this plan starts a bit earlier at the beginning of the year, on the Monday leading up to the first day of school. This allows you to get several "summer camp" days for no additional cost.
- **Slight Increase to Tuition Pricing**-We understand that an increase in tuition is never "exciting". Unfortunately, business costs continue to rise, and a slight increase is necessary to maintain the quality of the program. To this end, our tuition will increase 5% for the 2018-2019 school year, which begins in August. However, even though there is a tuition increase, the new customizable tuition packages may allow you to save money.
- **New Summer Camp Program/Calendar**-For the 2018 Summer Camp program, you will see a whole new calendar and program option! Sunshine will continue to offer new and exciting theme days, along with our most affordable "On Campus Only" option of care. In addition, each of our six summer camp locations (Fair Oaks, Mitchell, Oak Hills, Pico Canyon, Stevenson Ranch, Valencia Valley) will offer an optional field trip for children entering grades 1-3, and 2 optional field trips for children entering grades 4-6. Finally, graduating 6<sup>th</sup> grade children, entering 7<sup>th</sup> grade, will have the option of staying in our summer camp program. The additional trip options and care for graduating 6<sup>th</sup> graders are to replace our Travel Camp program, which we will no longer be offering. The change allows us to still have much of the Travel Camp feel at a more affordable price.
- **Building Maintenance**-We were able to do many upgrades to our buildings in the fall of 2017. Major improvements included new carpet and tile at our Valencia Valley location, new cabinetry, and remodeled bathrooms at our Stevenson Ranch location. We are excited for more upgrades and maintenance in the months to come.
- **New Website**-If you haven't been to [www.sunshinedaycamp.com](http://www.sunshinedaycamp.com) for a while, we invite you to visit us online. Our website has been completely redesigned and offers wonderful information. Our Instagram pictures feed directly to the website, so if you don't have Instagram you can still see all the fun things we do!

# SUNSHINE

## DAY CAMP

### Comparison of Packages

Here are some highlights to help you choose a package.

The Pro's & Con's	
School Day Only Package	Level Pay Package
<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>Pay only for care when school is in session. More affordable than our <b>Level Pay Package</b> if you need care only on school days.</li> <li>Flexible; you can add no school days as needed at an additional charge, but you don't automatically pay for breaks.</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>If you need to add a <i>Break</i> (single day or week) the monthly cost would likely exceed the <b>Level Pay Plan</b> which includes all <i>Breaks</i>.</li> <li>Does not include no school days leading up to first day of school. Plan begins on the first day of school and ends on the last day of school.</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>Much more affordable if you need care during <i>Breaks</i> (fall/winter/spring).</li> <li>Includes no school days on the week of the first day of school.</li> <li>Cheaper to add additional days than the <b>School Day Only</b> package (rates are discounted)</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>If you do not attend a <i>No School Day/Break</i> during your regularly scheduled day there is no refund or credit.</li> <li>If you do not attend the break there is no refund or credit.</li> <li>Is more expensive but includes care on breaks for your regularly scheduled days.</li> </ul>

Comparing Pricing (average cost of 5-day schedule per package)					
2018-2019 School Day Only Package			2018-2019 Level Pay Package		
Monthly \$440	School Year* \$4,400	\$450 less than Level Pay Plan	Monthly \$485	School Year* \$4,850	\$450 more than School Year Only
<p>* School Year total includes 10 months of care for all available <i>School</i> days. <i>Minimum/No School</i> days are included in this package <i>if</i> the day(s) fall on one of your regularly scheduled days. <i>Breaks</i> (fall/winter/spring) are <b>NOT</b> included in this package. There is no credit for observed holidays or Sunshine closure days.</p>			<p>* School Year total includes 10 months of care for all available <i>School</i> days, <i>Minimum/No School/Breaks</i> (fall/winter/spring) <b>ARE</b> included if the day(s) fall on one of your regularly scheduled days. This includes an average of 25-30 days (for 5-day families) of included full day care for <i>Breaks</i> and <i>No School Days</i> for just \$450, less than \$18 per day. There is no credit for observed holidays or Sunshine closure days.</p>		

Sunshine Operational Hours & Observed Holidays		
<p>Sunshine is open Year-Round, Monday through Friday from 6:30 am to 6:30 pm. The School-Age and Preschool programs run from August to June and the Summer programs run June, July and August. Sunshine is closed on the following holidays:</p>		
<table border="0"> <tr> <td> <ul style="list-style-type: none"> <li>New Year's Day</li> <li>Martin Luther King Day</li> <li>President's Day</li> <li>Memorial Day</li> <li>4<sup>th</sup> of July</li> <li>Labor Day</li> </ul> </td> <td> <ul style="list-style-type: none"> <li>Veteran's Day</li> <li>Thanksgiving Day</li> <li>Day after Thanksgiving</li> <li>Christmas Eve</li> <li>Christmas Day</li> <li>New Year's Eve</li> </ul> </td> </tr> </table>	<ul style="list-style-type: none"> <li>New Year's Day</li> <li>Martin Luther King Day</li> <li>President's Day</li> <li>Memorial Day</li> <li>4<sup>th</sup> of July</li> <li>Labor Day</li> </ul>	<ul style="list-style-type: none"> <li>Veteran's Day</li> <li>Thanksgiving Day</li> <li>Day after Thanksgiving</li> <li>Christmas Eve</li> <li>Christmas Day</li> <li>New Year's Eve</li> </ul>
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<p>These holidays have been considered when calculating the cost of tuition and do not accrue credits. If a holiday falls on a Saturday, Sunshine will be closed Friday. If the holiday falls on a Sunday, Sunshine will be closed Monday. If Christmas or New Year's Day falls on a Thursday, Sunshine will be closed both the holiday and, on the day, following (Friday).</p>		



## Sunshine Enrollment Fees & General Information

**ANNUAL REGISTRATION FEE:** \$100.00 per child (due upon enrollment). Annual fee lowers to \$25 per child for continuing school year families that re-enroll during our annual re-enrollment period. The re-enrollment period is two weeks, and typically occurs in the April prior to the new school year. Those that do not re-enroll during the re-enroll period will be subject to the regular \$100 per child registration fee.

**REFUNDABLE SECURITY DEPOSIT:** The *Refundable Security Deposit* is due upon enrollment. This deposit is fully refundable, if you provide a 30-day advanced written notice of withdrawal. The deposit is \$100 per child, and \$50 each additional child (not to exceed \$200 per family). Note: Families that use our “*Drop In Only Care*” (e.g. signing up for a single day, or week), can prepay for that tuition in place of the security deposit.

**SIBLING DISCOUNT:** 10% off the lesser tuition. Please note that this discount is not 10% off the combined tuition.

**TUITION PACKAGES, CHANGES, WITHDRAWAL:** In order to keep pricing competitive but still protect the quality of the program, Sunshine Day Camp has policies in place with regards to changes made to tuition packages and scheduled days. Parents are able to decrease the number of scheduled days per week, (5 days to 3 days), provided they give a 30-day written notice (see below for *30-Day Written Notice* details and policy). Parents can increase the number of days at any time, provided the center has capacity. See your director. Moving from the *School Day Only Package* to the *Level Pay Plan Package* is not permitted after the school year begins.

**30 DAY WRITTEN NOTICE-** The *30-Day Notice* helps us ensure proper staffing and child to staff ratios as required by the State of California. The *30-Day Written Notice* can be used for the following two (2) instances:

1. When a family is reducing days needed to their current schedule (i.e. going from 5 days a week to 3 days a week)
2. When a family is removing their child from the Sunshine program entirely and requesting the refund of their security deposit. Families that remove their child from the program, and then return at a later date, are subject to a new registration fee.

**LEAVE OF ABSENCE REQUEST-**A family can request a *Leave of Absence* for a uninterrupted period of leave time of 30 days or more. The request must be done with a *30 Day Written Notice* to the Site Director. The *Leave of Absence* is not allowed for short periods of time (i.e. vacation, holidays, etc.). *Leave of Absence* requests are intended for families planning to return to Sunshine at a later date. *Leave of Absence* Requests are subject to Site Director approval.

**OUR MONEY BACK GUARANTEE:** If you are unsatisfied with our care within the first two weeks of service, we will refund your registration fee, security deposits and any tuition that you have paid for those two weeks of care. We encourage parents to see the center director immediately if there are any concerns with care to give him/her an opportunity to correct and address the concern.

**BEHAVIORAL EXPECTATION:** All children will be expected to follow all program rules, to ensure the safety and well-being of every child present. Students may be suspended and/or expelled from the program for failure to meet behavioral expectations. This includes behavior that is harmful to other children (both physically and/or emotionally) or disruptive to the program/environment. Parents are also expected to present themselves in a “kid-friendly” manner. Should you need to talk to a staff or director about a concern, we ask that you do so in a controlled setting away from the children (e.g. office).

**GROUP SUPERVISION:** Sunshine Day Camp maintains a ratio of adult to child as specified by State regulations outlined by the Department of Social Services. This means that staff supervises “groups” of children and cannot watch each child individually at all times. State ratios for the school age program will not exceed 14 children per one staff. Preschool will not exceed 12 children per one staff. Staff is trained to position themselves to be able to observe multiple children at once.



## Introducing Sunshine’s Customizable Tuition Packages

### SCHOOL DAY ONLY PACKAGE



Yes! Sign me up for the **School Day Only Package**

#### ***School Day Only Package-No Breaks Included***

This tuition package is designed for parents that need care for their child **ONLY** when school is in session. *Minimum* and *No School* days are included **if** the *Minimum/No School* day falls on one of your regularly scheduled days. There is no credit for non-attendance. Switching days to cover a *Minimum* day or *No School* day that is not on one of your scheduled days is not permitted. When school is out for break (e.g. fall/winter/spring break) care is **NOT** included. Additional care (days not part of your regular schedule) can be added for an additional charge. This includes *Minimum* and *No School* days that do not fall on your regularly scheduled days. You can also add care for any of the breaks for an additional charge (options included single day and weekly rates). See tuition schedule for details. The School Day Only Package is calculated by taking the total number of school days over the year, and then split evenly over 10 months for convenience of pay. School Day Only Package schedule options include 5-day, 4-day, 3-day, 2-day, or 1-day a week.

### LEVEL PAY PACKAGE



Yes! Sign me up for the **Level Pay Package**

#### ***Level Pay Package-All Inclusive School Year, Breaks Included (Fall, Winter, Spring)***

This package is designed for parents that need care for their child during the school year **AND** on all days when the school is closed (e.g. *Minimum/No School/Break* days). This package resembles our historical tuition pricing and provides a highly discounted rate for the included *Minimum/No School/Break* days. Please note: included *Minimum/No School/Break* days must fall on your regularly scheduled days. This monthly tuition package is calculated by taking the total number of school days over the year, including breaks, and then split evenly over 10 months for convenience of pay. *There is no tuition credit for non-attendance of a day(s) for this package.* Level Pay Package schedule options include 5-day, 4-day, 3-day, 2-day, or 1-day a week.

**TUITION PACKAGES, CHANGES, WITHDRAWAL:** In order to keep pricing competitive but still protect the quality of the program, Sunshine Day Camp has policies in place with regards to changes made to tuition packages and scheduled days. Parents are able to decrease the number of scheduled days per week, (5 days to 3 days), provided they give a 30-day written notice (see below for *30-Day Written Notice* details and policy). Moving from the *School Day Only Package* to the *Level Pay Plan Package* is not permitted after a plan is selected. Moving “down” from the Level Pay Plan Package is permitted with a 30-Day Written Notice. **However, if you move down to the School Day Only Package, you cannot move back to the Level Pay Package until the next school year.**

**30 DAY WRITTEN NOTICE-** The *30-Day Notice* helps us ensure proper staffing and child to staff ratios as required by the State of California. The *30-Day Written Notice* can be used for the following two (2) instances:

1. When a family is reducing days needed to their current schedule (i.e. going from 5 days a week to 3 days a week)
2. When a family is removing their child from the Sunshine program entirely and requesting the refund of their security deposit. Families that remove their child from the program, and then return at a later date, are subject to a new registration fee.

**LEAVE OF ABSENCE REQUEST-**A family can request a *Leave of Absence* for a uninterrupted period of leave time of 30 days or more. The request must be done with a *30 Day Written Notice* to the Site Director. The *Leave of Absence* is not allowed for short periods of time (i.e. vacation, holidays, etc.). *Leave of Absence* requests are intended for families planning to return to Sunshine at a later date. *Leave of Absence* Requests are subject to Site Director approval.

I have selected one package above. I understand the package and agree to abide by the policies of the package, including restrictions of moving between packages once a package has been selected. Finally, I understand the policies mentioned in this tuition packet which includes the *30-day Written Notice*, *Leave of Absence*, *Behavioral Expectation*, and *Group Supervision* policies.

Parent Name: \_\_\_\_\_

Parent Signature: \_\_\_\_\_

Child(ren) Name(s): \_\_\_\_\_

Date of Signature: \_\_\_\_\_

# SUNSHINE

## DAY CAMP

### 2018-2019 “SCHOOL DAY ONLY PACKAGE”

**Includes care on school days only (no breaks included)**

The **School Day Only Package** begins on the first day of school in August and ends on the last day of school in June. Tuition is based on the number of school days during the school year and does NOT include any *Breaks* (e.g. fall, winter, spring, summer). **School Day Only Package** includes care for your child’s weekly scheduled days that you select at the beginning of the school year. If a *Minimum* day or single *No School* day falls on one of your scheduled days, the care is included in your tuition at no extra charge. Switching days to cover a *Minimum* day or *No School* day that is not on one of your scheduled days is not permitted. As a convenience, you can add a *Minimum* day or *No School* day that does not fall on one of your regularly scheduled days for an additional charge. *Breaks* (fall/winter/spring) can also be added at the discounted rate found below. Switching packages is not permitted during the year. The **School Day Only Package** does NOT include care during our observed holidays when Sunshine is closed. **There is no credit for non-attendance of a regularly scheduled day.**

Tuition on the **School Day Only Package** is calculated annually and broken into 10 even monthly payments for convenience. As a reminder, a 30-day written notice is needed for any changes to your weekly schedule (number of days, scheduled days, etc.).

#### Pros & Cons of the **School Day Only Package**

- **Pro:** Pay only for care when school is in session. More affordable than our “Level Pay Package” if you need care only on *School Days* and not *Breaks*. Flexible; you can add days as needed at an additional charge. If your child’s schedule falls on a *Minimum* or single *No School* day, that is included in your care.
- **Con:** If you need care for *Breaks* (fall/winter/spring) this plan will cost more per than our “Level Pay Plan” which includes all breaks (fall/winter/spring).

<b>Monthly Rates</b>			
<b># of Days</b>	<b>1-6 Grade &amp; Full Day Kindergarten*</b>	<b>Kindergarten Half Day** &amp; TK</b>	<b>Optional Morning Care- Add morning care on your scheduled days</b>
5	\$440	\$490	\$50 per month
4	\$400	\$445	
3	\$340	\$380	
2	\$250	\$285	
1	\$170	\$180	
*Full Day Kindergarten includes Kindergarten children that attend school all day, with the same schedule as grades 1-6.			
**Half Day Kindergarten includes Kindergarten children that have a shorter school day than grades 1-6.			
<b>Additional School Year Services Offered</b>			
<b>Extra School Day Care</b> For families that need to add a school day that is not part of your normal tuition plan	<b>Extra Morning Care Day</b> For families that need to add just one morning (6:30am-8:30am)	<b>Transportation Service</b> For families needing their child transported from school to Sunshine	
\$40 per day	\$8 per Day	\$50 per month	
<b>Extra No School Day (breaks, no school days)</b>			
Discounted rate for current School Year Only Plan families that need to add full day during school year			
1 Day		\$70	
2 Days		\$120	
3 Days		\$130	
4 Days		\$140	
5 Days		\$150	
<b>Morning Care Only</b> -for families that only need care from 6:30am to 8:30am			
\$200			

**Summer Tuition:** Summer tuition fees are separate from this schedule and will be available on a weekly basis. Summer tuition rates begin after the last day of school year and runs until the first day of next school year.



## 2018-2019 “LEVEL PAY PACKAGE”

Includes care on school days AND breaks

The **Level Pay Package** begins on the first Monday of the week school starts and ends on the final Friday before summer camp begins. Tuition is calculated by counting the total number of Sunshine available days, including *Minimum* days, *No School* days, *Breaks* (fall/winter/spring break). Summer camp is not included in this package. **Level Pay Package** includes care for the scheduled weekly days you select at the beginning of the school year. If a minimum day, no school day, teacher in-service day, or break falls on one of your scheduled days, the care is included in your tuition at no extra charge. Switching days to cover a minimum day, teacher in-service day, or break day is not permitted. **There is no credit for non-attendance of a minimum day, teacher in-service, break, or other regularly scheduled day.** The **Level Pay Package** does NOT include care during our observed holidays when Sunshine is closed. As a convenience, you can add a minimum day, no school day, or break day that does not fall on one of your regularly scheduled days for an additional charge. See below for pricing.

**Level Pay Package** tuition is an annual cost spread evenly over 10 months, beginning in August and ending in May. Families enrolling after August will receive a pro-rated June tuition rate. As a reminder, a 30-day notice is needed for changes to your weekly schedule (number of days, scheduled days, etc.).

### Pros & Cons of the Level Pay Package

- **Pro:** Much more affordable if you need care during *Breaks* (fall/winter/spring). Includes *No School* days leading up to first day of school. Cheaper to add additional days than the **School Day Only** package
- **Con:** If you do not attend a *Break* during your regularly scheduled day there is no refund or credit. Tuition is more expensive but includes care on *Breaks* for your regularly scheduled days.

<b>Monthly Rates</b>			
# of Days	1-6 Grade & Full Day Kindergarten*	Kindergarten Half Day** & TK	Optional Morning Care- Add morning care on your scheduled days
5	\$485	\$535	<b>\$50 per month</b>
4	\$445	\$490	
3	\$380	\$420	
2	\$290	\$325	
1	\$180	\$190	

\*Full Day Kindergarten includes Kindergarten children that attend school all day, with the same schedule as grades 1-6.

\*\*Half Day Kindergarten includes Kindergarten children that have a shorter school day than grades 1-6.

<b>Additional School Year Services Offered</b>		
<b>Extra School Day Care</b> For families that need to add a school day that is not part of your normal tuition plan	<b>Extra Morning Care Day</b> For families that need to add just one morning (6:30am-8:30am)	<b>Transportation Service</b> For families needing their child transported from school to Sunshine
<b>\$35 Per Day</b>	<b>\$8 Per Day</b>	<b>\$50 Per Month</b>
<b>Extra No School Day (breaks, teacher in-service, etc.)</b> Discounted rate for current Level Pay families that need to add full day care during school year		
<b>1 Day</b>	<b>\$60</b>	
<b>2 Days (in same week)</b>	<b>\$100</b>	
<b>3 Days (in same week)</b>	<b>\$110</b>	
<b>4 Days (in same week)</b>	<b>\$120</b>	

**Summer Tuition:** Summer tuition fees are separate from this schedule and will be available on a weekly basis. Summer tuition rates begin after the last day of school year and runs until the first day of next school year.